



**National Veteran Small
Business Coalition**

Serving Veteran Entrepreneurs



As a member of the National Veteran Small Business Coalition (NVSBC), you are part of the largest membership-based Veteran service organization nonprofit that leads the way in serving the needs of Veteran entrepreneurs and small businesses working as federal contractors. NVSBC represents **over 47,000 veteran owned small businesses** registered to do work with the federal government.

NVSBC provides nationally recognized **Training, Engagement**, and **Advocacy** for Veteran small business entrepreneurs in the federal market to ensure they are **Procurement Ready** and have enhanced access to opportunities to start, operate, sustain, and grow competitive and strong businesses serving Federal agencies and other government contractors.

How NVSBC Serves Your Business Needs:

Promote

We **promote** policies and acquisition strategies that further the participation of veteran-owned small businesses in federal contracting and subcontracting opportunities.

Connect

We **connect** veteran entrepreneurs with the business opportunities they need to succeed in the complex federal marketplace.

Develop

We **develop** the knowledge base and skills veteran business owners need to function as successful federal contractors and subcontractors.

Programs & Activities

Veteran Entrepreneur Training Symposium (VETS)

Annual in-person convening of over 400 veteran-owned small businesses, federal agencies, and prime contractors. Activities include awards, exhibits, training, networking, and matchmaking.

Charlie Mike Training

Ongoing virtual training series delivering Veteran-focused small business training to advance Veteran small business skills and knowledge in support of business operations and procurement readiness. 30+ virtual training sessions with topics including business operations, planning, strategy, and development are provided to participants at no charge and are recorded and maintained via the NVSBC YouTube Channel.

DC Dinners

NVSBC has long been known for hosting a Networking & Dinner Meeting Event for the Veteran Entrepreneur & Fed Small Business Community in the Washington DC Metro Area. This monthly event brings together a unique combination of small and large businesses, service providers, federal government leaders, and representatives of Congress - all focused on the success of Veteran owned small business in the federal marketplace. NVSBC invites prominent keynote speakers to join participants for a great evening of networking and camaraderie.

NVSBC Scholarship

The NVSBC Scholarship Program brings together a diverse cohort of newly established veteran business owners who focus as federal contractors or subcontractors for a curated experience that supports and opens new doors. Benefits include training, networking access at the VETS conference, one-year membership to NVSBC, and unique opportunities to support their business growth and professional development including event access, public recognition, introductions, and promotion activity.

Veteran GovCon Awards Gala

For over a decade NVSBC has recognized leadership in achieving Federal contracting goals with Veteran entrepreneurs through the NVSBC Champion Awards Program. These awards, given to recognize both Federal agency and large government prime contractors for their efforts to meet and exceed contracting goals.

Communities of Interest

Chapters

Promote local networking opportunities for veteran business owners and entrepreneurs. Active chapters meet monthly in DC Metro, Mid-Atlantic, Central Florida, and South Florida.

Industry Groups

Convene members focused on industry-specific opportunities and issues to create a unified voice related to VETS 2 GWAC Contract Holders, and VECTOR Contract Holders.

VETS Entrepreneurship Through Acquisition (ETA)

NVSBC and sbLiftOff host the annual Veteran Entrepreneurship Through Acquisition (VETS ETA) symposium to support America's Veterans in their efforts to enter the small business community as leaders. Featuring successful veteran sellers and buyers, highlighting war stories and lessons learned; discussing available financing sources; the challenges of accessing that capital; and launching a national network of interested parties supportive of veteran ETA.

Education Foundation Charity Golf Tournament

Enjoy a day of golf, lunch, and camaraderie to support the Education Foundation and position your company in front of NVSBC-member golfers, colleagues from across the sector, and invited guests with proceeds going directly to the NVSBC Education Foundation to support our many programs.

Annual Recognition at Veteran GovCon Awards Gala:

Champions of Veteran Enterprise Award

Recognizes the federal agencies and large business prime contractors who have met or exceeded the 3% SDVOSB and/or the 8% VOSB contract awards goals for Veteran small businesses.

Veteran Small Business Advocate of the Year Award

Recognizes one federal representative or team and one prime contractor representative of team who went above and beyond in advocating for the VSOB's and SDVOSB's within their agency.

Gordon H. Mansfield Veteran Small Business Award

Recognizes a Veteran who owns and operates a successful business, provides employment opportunities to Veterans, and gives back to the Veteran community in a substantial and continuous way.

VetFedConnect™ Resources

More than 47,000 Veteran Owned and Service-Disabled Veteran Owned Small Businesses (VOSB's and SDVOSB's) have access to own and update their VetFedConnect™ (VFC) profile and engage with fellow small business leadership, large GovCons, agency buyers, and other revenue building partners.

VFC enables veteran small businesses to access and share capabilities, services, and resources with other members and to connect, match, and partner with other companies.

Training Events

Timely Veteran-focused training to become and remain a Procurement Ready SD/VOSB

Engagement & Networking Events

Opportunities to expand your network and build new business

First Call Newsletter

Delivers Veteran-focused small business information training content and information on small business operations, laws, rules, and regulations. 12 issues per year and is co-authored by recognized leaders in the SDVOSB/VOSB and small business communities and provides timely updates to upcoming events and activities.

Strategy & Legislative Update

Award-winning source of Federal Insights for Veteran Small Business GovCons. This 12 issue per year publication is distributed mid-month and provides a detailed review of the current legislative actions, our insights on the potential impacts of this legislation on Veteran small businesses serving as federal contractors, and our federal advocacy activities.

Forum

Connect with other Veteran-owned businesses for opportunities, teaming, Q&A, and more

Corporate Partner Deals

Take advantage of exclusive benefits from NVSBC

Directory

Find critical contacts to grow your business

Federal Procurement Events

Find non-NVSBC events to support your business

Opportunities

Check if you meet the specific needs of a federal buyer or potential partner