



JUNE 2025 FIRST CALL

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SPONSOR

Mission Accomplished: Success at VETS25



We have tons of words to describe our VETS25 Conference held 13-16 May 2025 but our attendees use words like these:

***Inspirational! Invigorating!
Energizing! Informative!
Collaborative!***

With increases in every measure for the past 5 years, the annual VETS conference has grown to become an industry-level event and the flagship gathering of the National Veteran Small Business Coalition ([NVSBC.org](https://nvsbc.org)). Taking place in a time of unprecedented change and challenge under the new administration, the VETS25 Conference delivered on the NVSBC Mission by providing insightful Training and exceptional Networking set in the beautiful Rosen Centre in Orlando. Feedback being provided to our survey and posts on social media reflect the individual stories of our 1513 attendees who gathered

for 4 days of business-growth focused learning, networking with old friends and new business partners, exhibit hall exploring, deal making and team forging, along with some wonderful moments that will last us all the way to the VETS26 Conference! (which it was announced will be held in New Orleans 1-4 June 2026!)

The VETS25 Conference was designed to create thousands of in-person opportunities to **GROW YOUR FEDERAL GOVCON BUSINESS**. That lofty and rarely attained goal can only be achieved by the right mix of ingredients: the right speakers and trainers, Federal agency and large govcon prime acquisition decision makers ready to share details about real business opportunities, and qualified small business leaders ready to pitch capabilities and craft new proposals leading to new business awards. Based on attendee feedback the VETS25 Conference hit the mark! Our attendees say it best:

"VETS25 provided me the opportunity to make new connections and strengthen existing relationships. These relationships will be critical to our future success."

"On day one, they said you're gonna be so busy, worry about sleeping when you go home. And that is the truth! This is the best conference I have ever attended. It was fantastic and exposed my business to so many different people. My LinkedIn blew up the night afterwards."

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"This conference is the best thing I have ever done for my business! See you next year."

The VETS25 Conference included a variety of Veteran-business focused

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**Author: Scott E. Semple - VETS25
Conference Director, Director –
National Events**

Around the NVSBC

Welcome New & Renewed Member Organizations

New Members

ALFa Quantum Dynamics LLC	Frontline Nurse Staffing LLC.
Avram Corporation Inc.	Greenlife Healthcare Staffing Inc
Awen Solutions Group	Hands On IT, LLC
Business Prep	Hartwood Consulting Group
Clearshot Manufacturing, LLC.	Johnson Venture Management
Coforma	Solutions, Inc.
Command Post Technologies, Inc.	JT Solutions
Compendious IT Solutions, LLC	KinetiQ Solutions Corporation
Current Energy Group	LightFeather IO LLC
D9A Medical Solutions	Paragon Solutions Group
DRiX LLC	Snowbird Agility, Inc.
E. Maygoo Technologies	Southern Innovations Alliance
Emerging Tech, LLC	SSC
EMPIRE FACILITY SERVICES, INC	Venture Forwarding Inc
Friends From The City	WorkPro Solutions LLC 11th Hour

The National Veteran Small Business Coalition (NVSBC) offers 7 types of organization membership that support our mission and serve our constituents. If you have any questions about membership, please contact members@nvsbc.org. Click on the "Join NVSBC Today" button below and begin receiving access to the benefits of NVSBC membership.



Renewed Members

Service	Integrated Systems Solutions -
Able Logisitcs LLC	Dunn Loring, VA
Agile Care Enterprises	ITMC Solutions LLC
Amentum	JEMNI Inc.
AOC Solutions, Inc.	L&A Utility Solutions Inc
Authentically American	La Gente Consulting, LLC
Berry Solutions Group LLC	Mills Marine & Ship Repair, LLC
Best Value Technology, Inc.	Minuteman Technology Services
BMRA	Norris Accounting & Tax Services
Booz Allen Hamilton	CPA LLC
CIVDEF Group Inc	O & S services LLC
CSSS.net DBA Constellation West	Sanctuary Properties
DNAB SERVICES GRP	SECURITY CONSULTANT AGENCY LLC
Drexel Hamilton	Shelby Distribution Inc, DBA Express
Emerald Technical Solutions LLC	Office Products
EVERPOINT SERVICES	Stoic Consulting
FedPartners LLC	TCG-DRT JV, LLC
Fixed point analytics	The Askew Group, LLC
Fortalo Consulting	The Baldwin Group
Forte Human Capital	The Terao Group, LLC
Garrison Walker Group	Tichenor & Associate, LLP
Good Cents Contractors LLC	Trans Global Solutions, LLC
Government Innovative Solutions	Transformation Systems, Inc.
Corp	UAH SBDC/APEX Accelerator
Henderson & Associates, PLLC	VBOC The Citadel
HRS Consulting, Inc.	Veterans Business Outreach Center
Hyre Harper Co.	of New England
Infiniti Information Solutions LLC	Vistra Communications
InnoVet Health LLC	Withum

Mission Accomplished: Success at VETS25

training formats: 4 Pre-Conference Sessions, 8 General Sessions, 36 Business Opportunity Sessions, and 3 Masterclass Sessions. The 1:1 Meetings with Federal Contracting Experts session connected 300 small business supplier appointments with 40 experts in federal contracting. Add in the nation's largest Veteran-focused small business Exhibit Hall, 3 evening receptions, and tons of great food, and the result is the industry leading event for all small businesses that serve as federal government contractors for products and services.

The VETS25 Conference was the work of the entire NVSBC team and especially our dedicated VETS conference team members: Alisha Mitten (this year's Stone Cutter Award recipient!); Sara Stehle; and Rebecca Kane. My deepest gratitude to these three talented experts whose dedication delivers **VETS CONFERENCE SUCCESS** every year! And finally, a huge **THANK YOU** to our 62 Sponsors, 172 Exhibitors, 89 speakers, 250+ agency and industry attendees, and to the NVSBC Team that made the VETS25 Conference theme come to life: **VETERANS DRIVE CHANGE!**



Around the NVSBC (cont.)

Engagement Meetings

NVSBC hosted the Hampton Roads Engagement Lunch on 1 May 2025



NVSBC hosted its Annual VETS Conference, May 13th-16th, at the Rosen Center in Orlando, Florida!



Around the NVSBC (cont.)

Calls to Action

June 2025

**SAN ANTONIO ENGAGEMENT
DINNER**

WED | JUN 25 | 5:30 PM - 8:30 PM CT

July 2025

**COLORADO SPRINGS
ENGAGEMENT DINNER**

WED | JUL 16 | 5:30 PM - 8:30 PM MT

Communities of Interest



Around the NVSBC (cont.)

June/July Events Calendar

JUNE 2025

M	T	W	R	F	S	S
						1
2	3	4	5	6	7	8
9	10	11	12	13	14	15
16	17	18	19	20	21	22
23	24	25	26	27	28	29
30						

JULY 2025

M	T	W	R	F	S	S
	1	2	3	4	5	6
7	8	9	10	11	12	13
14	15	16	17	18	19	20
21	22	23	24	25	26	27
28	29	30	31			

 Engagement Events  Charlie Mike  Conferences  Special Events  Federal Holidays

Click on Event Dates to Link to Online Information.

Reflections on VETS25

As I reflect upon the VETS25 conference I cannot but be amazed at the events, meetings, relationships, and friendships which were created, cultivated, and re-established; the relationship seeds planted that will culminate into growth in the near and long terms.

So much energy, learning opportunities and networking that took place throughout the VETS25 conference: opening sessions, trainings, exhibit hall, networking events and the graduation of our mentor-cohort class of 24-25. A truly successful conference: we will see successes blossom throughout the year!!

The NVSBC continues to develop growth opportunities by launching its' acceptance of applications for the mentor-cohort class of 25-26. Click on this link to submit interest in participating in the program as either a Senior Fellow (Mentor) or Fellow (Mentee): [Mentor-Cohort Class of 25-25 Application](#)

Participating in the NVSBC's Mentor-Cohort Program: A Guide to Success

The NVSBC's mentor-cohort program offers invaluable opportunities for businesses looking to navigate the complex world of federal government contracting (GovCon). The program allows established government contractors and subject matter experts (SMEs) to work with companies seeking to enter the federal GovCon ecosystem; to facilitate knowledge transfer, relationship building, and business growth.

Here's what you need to know about participating in the NVSBC's mentor-cohort program:

We bring together:

- ☆ **Senior Fellows (Mentors):** Established government contractors and subject matter experts with significant GovCon experience.
- ☆ **Fellows (Mentees):** Businesses seeking to enter or expand in the federal government marketplace.
- ☆ **Program Administrator:** The NVSBC Training Directorate team: provides structure, implementation and oversight of the program.

Benefits of Participation

For Fellows (Mentees):

- Access to experienced guidance navigating complex government procurement processes.
- Insider knowledge about agency needs and contracting procedures.
- Networking opportunities with potential partners and customers.

For Mentors:

- Opportunity to give back to the industry.
- Development of reliable subcontractor relationships.
- Fresh perspectives from emerging companies.

The NVSBC's mentor-cohort program represents one of the most effective pathways for business owners to build a successful government contracting businesses. Additional information about the NVSBC's mentor-cohort program may be found at our mentor-cohort website page: [Mentor Cohort Program](#)



*Marie Myszkier is the
Director of Training at
NVSBC*

Post VETS25: What to Do Next

Leaving a conference is just the beginning of maximizing its value! Here are key follow-up steps to ensure you build on the connections and insights you gained:

1. Organize Your Notes & Contacts
 - Review your notes and highlight key takeaways.
 - Sort business cards or digital contacts and add details about each person to remember the context of your conversation.
2. Send Follow-Up Messages
 - Personalized Emails– Reach out to people you met, referencing specific discussions.
 - LinkedIn Connections– Send connection requests with a short message about your conversation.
 - Thank-You Note – If someone provided valuable insights or mentorship, a handwritten or thoughtful email can leave a lasting impression.
3. Share Insights & Takeaways
 - Write a blog post or social media update summarizing key lessons.
 - If relevant, share conference highlights with your team or community.
 - Engage in online discussions related to the event.
4. Take Action on What You Learned
 - Implement new strategies or ideas from the conference.
 - Follow up on potential business opportunities or collaborations.
 - Research additional resources or training based on what you discovered.
5. Stay Engaged with the Conference Community
 - Join post, events, webinars or discussion groups.
 - Subscribe to newsletters or follow speakers and organizations for ongoing updates.
 - Plan for the next VETS26 conference in NOLA, 1st-4th June!



John Cochran is the Consulting Manager at NVSBC



Support Our Mission - Donate Today!



Hi friends!

As this is my inaugural Development Dispatch, I wanted to take the opportunity to introduce myself. My name is Adelaide, rhymes with "lemonade," and since joining NVSBC in February, it has been an incredible whirlwind meeting and getting to know so many of our innovative members and stakeholders at our amazing **Engagement Events** as well as our successful **VETS25 Conference** (honestly, it was the place to be), with the notable bonus of working daily to further the NVSBC Education Foundation's mission to support Veteran Owned Small Business operating within GovCon.

Before joining NVSBC, I spent eight years advocating for military justice reform, managing organizational programs and facilitating fundraising activities. Additionally, I had the extraordinary privilege of helping to contribute to the passage of historic legislative reform, and I will forever treasure the opportunity I had to work with hundreds of brave Service Members, Veterans, and civilians for almost a decade.

Joining NVSBC has thus far been a tremendous honor for me because I get to continue serving a mission that supports Veterans. And while there appear to be few similarities between what I did prior to joining NVSBC and what I do now, the throughline is absolutely the same: **seeking to empower through education, engagement, and advocacy.**

This year, because the NVSBC Education Foundation is celebrating its 5th year, **we are seeking your help to raise \$250,000** to further enhance our training programs, broaden our reach to Veteran communities, create targeted matched-networking opportunities, and build sustainable growth for Veteran Owned Small Businesses.

Consider making a tax-deductible donation today! Visit <https://nvsbc.org/donate/>.

Questions about Development or want to discuss ways you can help contribute to our work? Reach out! Adelaide. kahn@nvsbc.org

Other Events

June 2025 Partnership Deals

NVSBC member organizations can take advantage of benefits where NVSBC has created partnerships that bring value to your business. If you would like NVSBC to consider a partnership with your business, please contact members@nvsbc.org with respective details.

STAFFORD BUSINESS CONSULTING

Lynda Stafford with Stafford Business Consulting helps successful entrepreneurs and federal government contracting executives and who face:

- Complex challenges that require strategic solutions.
- Overwhelm and Burnout from juggling multiple priorities and responsibilities.
- Uncertainty in making high-stakes decisions.
- Lack of clarity in aligning actions with long-term goals.
- Transitions – into a new c-suite position, or out of their company altogether



As an NVSBC Member, you'll receive:

- 15% off your first month of Pipeline Development/Opportunity Search (2-month contract required).
- 20% off Crash Course in Government Contracting (any level)
- 20% off the first month of Executive Coaching or Mentoring
- 15% off a full-day leadership strategic planning session

NVSBC Members: Login to your VetFedConnect portal to view how to access your exclusive member deal!

Visit Stafford Business Consulting at the link [here](#).

Federal Procurement Events

Grow your business through events provided by agencies within the Federal government including outreach, matchmaking, networking, training, and additional activities. If you have a Federal Procurement Event you'd like NVSBC to consider adding to this page, please contact members@nvsbc.org with respective details.

Other Events (cont)

Member Spotlight

NVSBC Members, share your recent govcon successes with us! We want to celebrate your achievements from the past 6 months, such as awards, public recognition, new contracts, mentor-protégé relationships, new hires (especially veterans), or acquisitions.

**Complete this form to let us know about your triumphs at the [link here](#).
Your successes inspire our community, and we're excited to highlight them!**

The U.S. Small Business Administration Minnesota District Office has selected ATEK Distribution LLC as the 2025 Minnesota Veteran-Owned Small Business of the Year.

Drummond Carpenter's President & CEO, Chad Drummond, PE, D.WRE, BCEE, has been named the Veteran-Owned Small Business Person of the Year for both the State of Florida and the North Florida District by the U.S. Small Business Administration. Under Chad's leadership, Drummond Carpenter, PLLC has become a powerhouse in civil and environmental engineering—partnering with NASA, the U.S. Department of Energy, local governments, and private businesses—all while mentoring the next generation of engineers and scientists. This recognition is a true reflection of Chad's commitment to innovation, sustainability, and service.

NVSBC Members, share your recent govcon successes with us! We want to celebrate your achievements from the past 6 months, such as awards, public recognition, new contracts, mentor-protégé relationships, new hires (especially veterans), or acquisitions. Complete this form to let us know about your triumphs at the link here. Your successes inspire our community, and we're excited to highlight them



Upcoming NVSBC 2025 Events

Support NVSBC's Educational Mission by Registering + Sponsoring at the Annual Charity Golf Tournament!



The NVSBC Education Foundation Charity Golf Tournament is back, and registration is open! Join colleagues from across the industry on Monday, August 11, for a day of friendly competition at the beautiful Army-Navy Country Club, Arlington, VA.

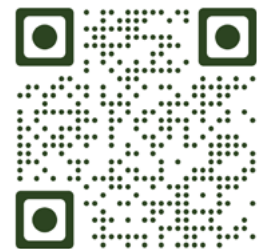
Want to guarantee your place at the tee box? Be a sponsor! Many of our sponsorships include a foursome, plus you'll support NVSBC's educational mission and showcase your business to an influential audience.

Sponsorships Opportunities Include:

- Birdie Sponsor
- On-Course Bourbon Tasting Sponsor
- Golf Hat Sponsor
- Beverage Cart Sponsor

With options to fit every budget, our Sponsorship Prospectus makes it easy to find the right fit.

Don't miss the most anticipated golf event of the year. Lock in your spot, support NVSBC's educational efforts, and get ready for great networking and fun!



NVSBC Board of Directors

Welcome Jason Windsor



Jason Windsor is Vice President and Chief Medical Information Officer for the Federal Health Division at General Dynamics Information Technology. In this role, he supports the P&L mission across federal civilian markets to prepare strategic opportunities, identify innovative pathways, and implement operational solutions with successful outcomes. Prior to joining GDIT and other executive-level positions in industry, Jason retired as a Colonel in the U.S. Army Nurse Corps with more than 30 years of service. His most recent role was the Senior Acquisition Executive and Program Manager for the Electronic Health Record – Core program office, where he oversaw operations, contracting, and management of the Military Health System’s worldwide legacy electronic health record. Jason’s expertise spans Health IT; defense acquisition and contracting; program and project management; healthcare operations; and leader development. He has diverse experience supporting Department of Defense, Department of Veterans Affairs, Department of Health and Human Services, the White House, and other federal departments and agencies. Jason is an accomplished nurse specialist, clinical business executive, and Health IT subject matter expert with board certifications in trauma and critical care, healthcare IT, and project management.

Get to know the NVSBC Board of Directors at the [link here](#).