



MISSILE DEFENSE AGENCY
BIOGRAPHY

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Tim Cole

Small Business Director

Mr. Tim Cole is the Director for Small Business Programs at the Missile Defense Agency (MDA). Working collaboratively with Program Management Offices across MDA, as a small business advocate, he applies extensive knowledge of acquisition regulations and various types of contracts, incentive arrangements, policies and procedures to plan, develop and implement initiatives that incentivize small business utilization in acquisitions supporting MDA's mission. He has more than 15 years as a contracting professional with MDA in multiple roles, including Director of Contracts for Sensors and Director of Contracts for the Terminal High Altitude Area Defense.

Mr. Cole also has 19 years of private sector experience in the federal business arena and held positions in contracting, subcontracting, pricing, cost control, and small business. Before joining MDA in 2009, he served as the Contracts/Subcontracts Manager and Small Business Liaison Officer for industry.

Mr. Cole has a Master's degree in Business Administration from Auburn University, Bachelor of Science – Business Administration from University of Alabama Huntsville, and is Defense Acquisition Workforce Improvement Act (DAWIA) Level III Certified in Contracting.

Mr. Cole is excited for the opportunity to be an advocate for small business. He looks forward to ensuring the small businesses are represented early in the acquisition process for contracting opportunities with MDA

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